

SolFocus[™]
Innovation Inspired by Nature

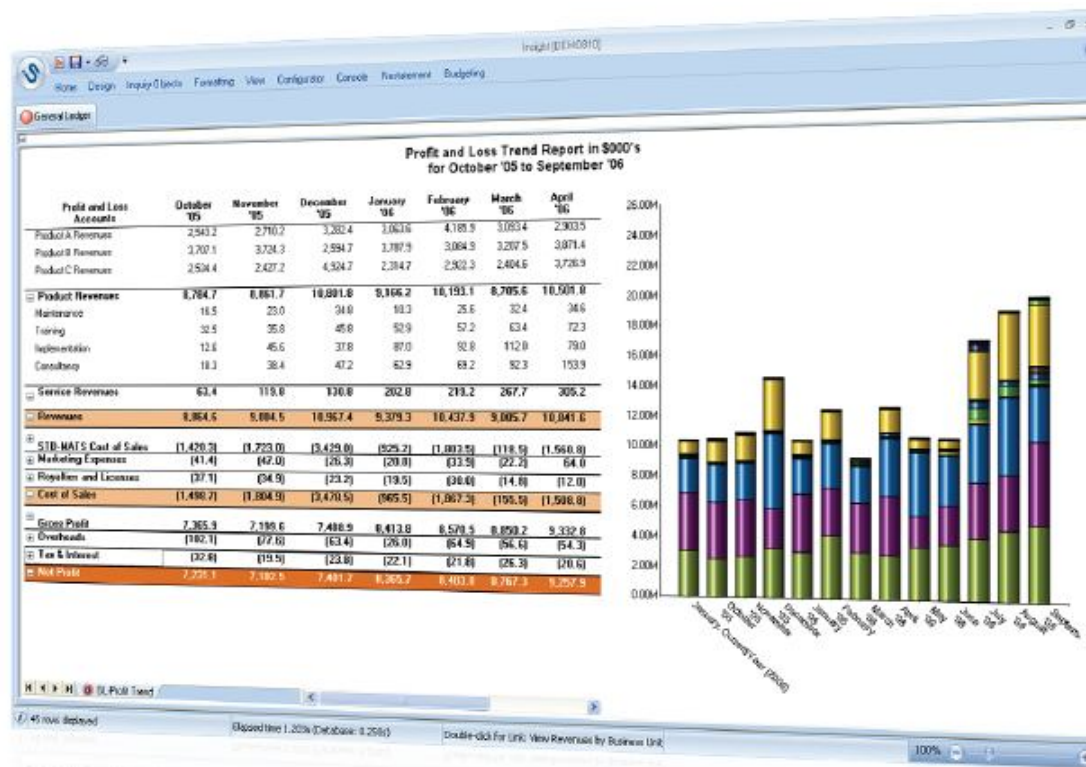
A Perfect Match: A True End User Interface
to your eBS Data



 **insight**software.com

Insight₂Oracle

Real Time Inquiry & Reporting for Oracle eBS



InsightSoftware.com

Company Overview

- Founded in the early 1990s
- Began as a development services company
- Became a product company in 2000 due to the popularity of the ad-hoc inquiry tool for JD Edwards
- In July 2009, The Inquiry Suite product was renamed to Insight and The GL Company was renamed to InsightSoftware.com
- Over 350 Insight customers & 30,000 users worldwide
- Offices in Europe, Australia and United States



Insight₂Oracle

Product Overview

- Insight[®] is a real time productivity tool designed to optimize your JD Edwards system for improved business performance.
- Operations such as real-time reporting, data reconciliation, integrity management and entire process optimization are achieved quickly and easily with this powerful, end user tool.



Oracle Native Report Limitations

- Time consuming to build
- Difficult to maintain – typically need the IT department
- Limited visibility of report definitions
- Static solution - limited Drill Down
- No statistics on who's using the reports
- Little ad-hoc capability
- Basic formatting
- Users still require data dumps to augment information gaps

Why Not BI?

- Lengthy and costly implementation
- Costly ongoing IT and developer resources required
- Not Real Time – Lengthy update process (many hours)
- Data & Views can become out of sync with the ERP – integrity issues
- Report edits or creation require developer resources
- Users typically require data exports to augment information gaps
- **Auditing and Sarbanes-Oxley issues**

Why Not Spreadsheets?

- 95% of spreadsheets contain at least 1 error (KPMG white paper)
- Results can be manually adjusted - no audit trail on what's changed
- Can easily be proliferated without security both internally & externally
- Many local copies are created, which is the correct version?
- Difficult to manage if the person who wrote them leaves
- No Control: Who publishes what/when? Multiple versions of the truth!
- Plug-in solutions require ongoing IT involvement to define table mappings and joins.
- **Auditing and Sarbanes-Oxley issues**

Streamline Financial Report Production with Insight

- Import existing FSG Row Sets & Hierarchies
- Edit using drag & drop and mouse clicks
- Build new Row Sets in minutes
- View entire row set definition as a visual tree
- Easily define Column & Content sets using filter selections
- Apply high quality formatting
- Inbuilt drill down to GL and subledgers at any level
- One click publishing & Excel export

Financials

- GL
- AP
- AR
- FA

Projects

- Billing
- Costing

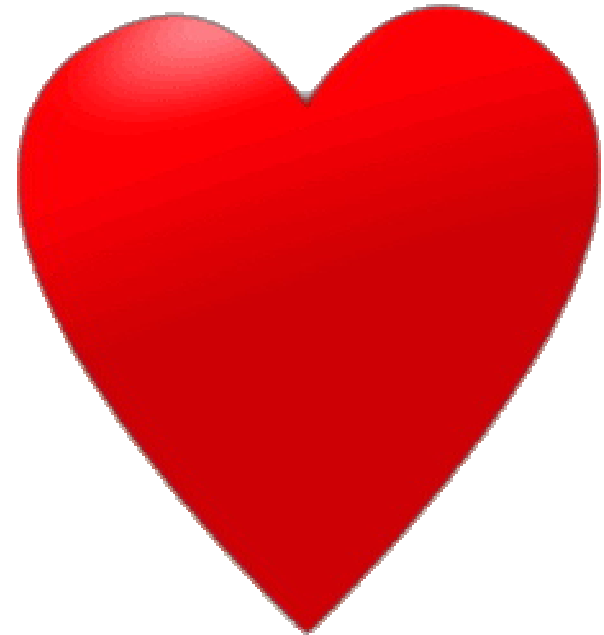
Supply Chain

- Purchasing
- Inventory

Insight₂Oracle

Top 10 Reasons Why Customers Love Insight®

- Installs in less than 1 hour
- Designed for end users
- Intuitive and easy to learn
- Online, real time information
- Works directly with the ERP system
- Exceptional performance
- Integrates with the Oracle security
- No additional IT infrastructure
- Pre-packaged templates
- Immediate return on investment



SolFocus

Company Overview

- Founded in 2005 and headquartered in Mountain View, California
- SolFocus is a leading developer and manufacturer of Concentrator Photovoltaic Systems for powerplant developers, municipalities, industrial sites and utilities
- Developer and manufacturer of concentrator photovoltaic (CPV systems) utilizing high efficiency PV cells and advanced optics to provide higher energy yield and lower cost
- Oracle Release 12 and implemented General Ledger and Accounts Payable



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This is going to be “Classic”

“If I didn’t have Insight, it would be like going back to the Stone Age.”



SolFocus

Requirements

- Faster Reporting
- Less complexity
- User friendly
- Real Time
- Minimal IT Support
- No Data Warehouse
- Drill Downs
- Minimal Training
- No Consulting



SolFocus

Benefits

- Users can run and modify inquiries and reports quickly and efficiently without help from IT
- As a read-only application, Insight does not affect data in SolFocus' Oracle R12 system
- Data is provided in an immediately usable, flexible format
- Real-time data provided by Insight helps the SolFocus management team base decisions on the current state of the business



SolFocus

Benefits



- The full drill down to transactions and AP and AR subledgers helps answer questions rapidly and provides in-depth insight to management teams
- The familiar format of Insight makes training fast and easy, getting users up to speed in as little as half a day
- No additional IT personnel are required to support Insight, an important issue in a rapidly growing company

SolFocus

The BOTTOM LINE

- Insight for Oracle EBS from InsightSoftware.com enables users to run and modify inquiries and reports quickly and efficiently without help from IT.
- Real-time data provided by Insight helps the SolFocus management team base decisions on the current state of the business.
- Data is provided in an immediately usable, flexible format and because Insight is read-only, there is no impact on the data in SolFocus' Oracle R12 system.
- The familiar format of Insight makes training fast and easy and no additional IT personnel are required to support Insight, an important issue in a rapidly growing

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